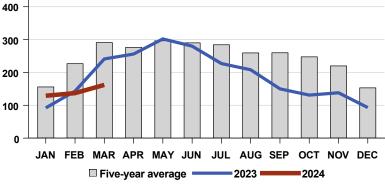
# Housing Market Update for the Federal Riding of: Kelowna--Lake Country

Home sales



Active listings are sitting above levels from the same time last year and 56.5% above the five-year average.



JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

2023 💻

2024

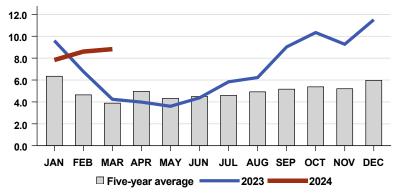
Five-year average

Home sales are currently trending

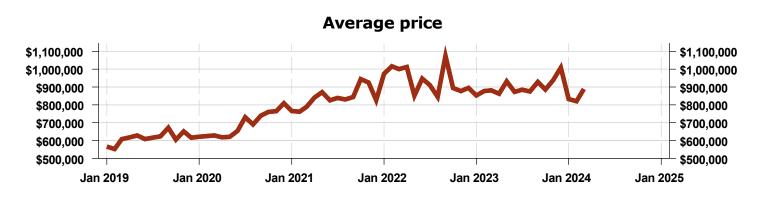
below levels from the same time last year and 44.3% below the

five-year average.

Months of inventory



Months of inventory are above levels from the same time last year and 4.9 months above the five-year average. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.



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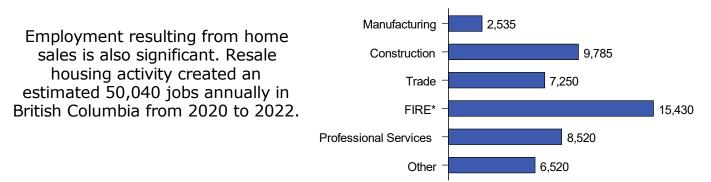
## Home sales generate significant economic activity and taxes and fees for the government

#### Estimated Spin-Off Spending per Transaction<sup>1</sup> British Columbia



\* Includes financial, legal, real estate appraisal, survey & other professional services <sup>1</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada Buying and selling homes generates fees to professionals such as lawyers, appraisers, real estate agents, surveyors, etc. Home buyers typically also buy new appliances or furnishings and renovate their new home to meet their specific household needs. Spin-off spending on these services and goods averaged \$89,133 per transaction from 2020 to 2022 in British Columbia.

#### Average Annual Jobs Created by Home Sales<sup>2</sup> British Columbia



\* Finance, insurance and real estate

<sup>2</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

### Average Annual Government Revenues Generated from Home Sales (\$millions)<sup>3</sup> British Columbia



Home sales also produce substantial tax revenues for federal, provincial and municipal governments. From 2020 to 2022 these government revenues averaged about \$4.6 billion annually in British Columbia.

\* Newly built and substantially renovated homes <sup>3</sup> Government Revenues Related to Home Sales and Purchases Over MLS® Systems Across Canada

