# Housing Market Update for the Federal Riding of: Madawaska--Restigouche

500

400

300

200

100 0



Home sales are currently trending above levels from the same time last year and 11.6% above the five-year average.

Active listings are sitting below levels from the same time last year and 29.5% below the five-year average.



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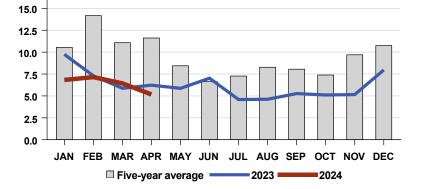
Five-year average —

2023 =

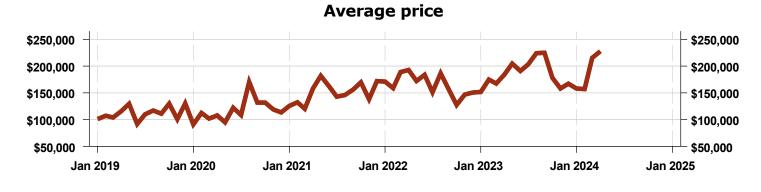
2024

Active listings

### Months of inventory



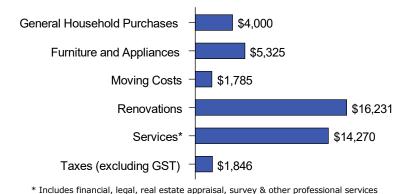
Months of inventory are below levels from the same time last year and 6.4 months below the five-year average. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.



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## Home sales generate significant economic activity and taxes and fees for the government

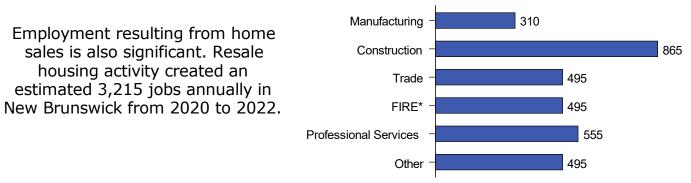
#### Estimated Spin-Off Spending per Transaction<sup>1</sup> Atlantic provinces



<sup>1</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

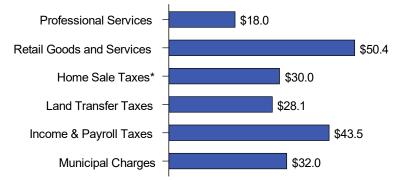
Buying and selling homes generates fees to professionals such as lawyers, appraisers, real estate agents, surveyors, etc. Home buyers typically also buy new appliances or furnishings and renovate their new home to meet their specific household needs. Spin-off spending on these services and goods averaged \$43,457 per transaction from 2020 to 2022 in Atlantic provinces.

#### Average Annual Jobs Created by Home Sales<sup>2</sup> New Brunswick



\* Finance, insurance and real estate <sup>2</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

#### Average Annual Government Revenues Generated from Home Sales (\$millions)<sup>3</sup> New Brunswick



Home sales also produce substantial tax revenues for federal, provincial and municipal governments. From 2020 to 2022 these government revenues averaged about \$201.9 million annually in New Brunswick.

\* Newly built and substantially renovated homes

<sup>3</sup> Government Revenues Related to Home Sales and Purchases Over MLS® Systems Across Canada

