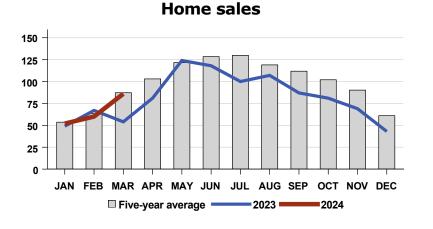
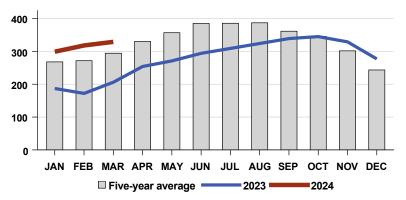
Housing Market Update for the Federal Riding of: Kings--Hants



Home sales are currently trending above levels from the same time last year and on par with the five-year average.

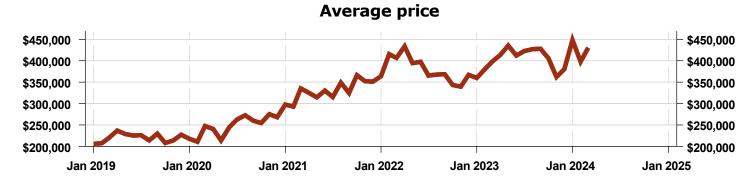
Active listings are sitting above levels from the same time last year and 11.8% above the five-year average. Active listings



8.0 6.0 4.0 2.0 JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC © Five-year average 2023 2024

Months of inventory

Months of inventory are about on par with levels from the same time last year and on par with the five-year average. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.



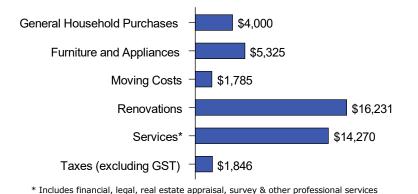


Source: MLS® resale market

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Home sales generate significant economic activity and taxes and fees for the government

Estimated Spin-Off Spending per Transaction¹ Atlantic provinces



¹ Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

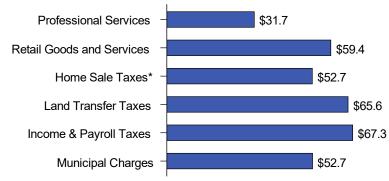
Buying and selling homes generates fees to professionals such as lawyers, appraisers, real estate agents, surveyors, etc. Home buyers typically also buy new appliances or furnishings and renovate their new home to meet their specific household needs. Spin-off spending on these services and goods averaged \$43,457 per transaction from 2020 to 2022 in Atlantic provinces.

Average Annual Jobs Created by Home Sales² Nova Scotia



* Finance, insurance and real estate ² Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

Average Annual Government Revenues Generated from Home Sales (\$millions)³ Nova Scotia



Home sales also produce substantial tax revenues for federal, provincial and municipal governments. From 2020 to 2022 these government revenues averaged about \$329.3 million annually in Nova Scotia.

* Newly built and substantially renovated homes

³ Government Revenues Related to Home Sales and Purchases Over MLS® Systems Across Canada

