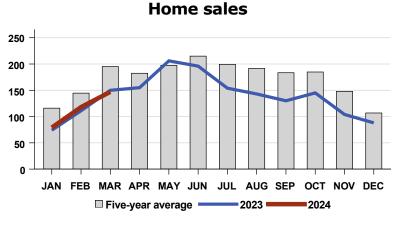
# Housing Market Update for the Federal Riding of: Essex

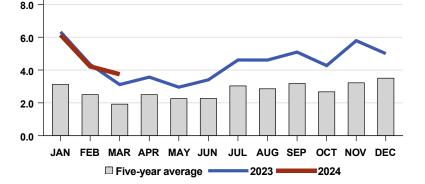


Home sales are currently trending on par with levels from the same time last year and 24.7% below the five-year average.

Active listings are sitting above levels from the same time last year and 65.8% above the five-year average.



Months of inventory



Months of inventory are above levels from the same time last year and 1.8 months above the five-year average. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.

Average price \$900,000 \$900,000 \$800,000 \$800,000 \$700,000 \$700,000 \$600,000 \$600,000 \$500,000 \$500,000 \$400,000 \$400,000 \$300,000 \$300,000 Jan 2019 Jan 2020 Jan 2021 Jan 2022 Jan 2023 Jan 2024 Jan 2025



Source: MLS® resale market

The trademarks MLS®, Multiple Listing Service® and the associated logos are owned by The Canadian Real Estate Association (CREA) and identify the quality of services provided by real estate professionals who are members of CREA.

## Home sales generate significant economic activity and taxes and fees for the government

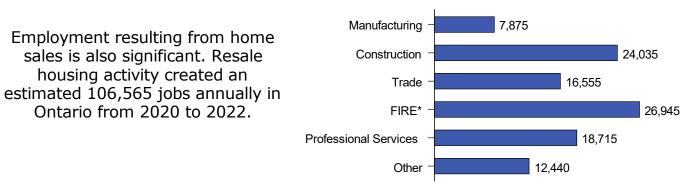
## Estimated Spin-Off Spending per Transaction<sup>1</sup> Ontario



Buying and selling homes generates fees to professionals such as lawyers, appraisers, real estate agents, surveyors, etc. Home buyers typically also buy new appliances or furnishings and renovate their new home to meet their specific household needs. Spin-off spending on these services and goods averaged \$88,966 per transaction from 2020 to 2022 in Ontario.

\* Includes financial, legal, real estate appraisal, survey & other professional services <sup>1</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

### Average Annual Jobs Created by Home Sales<sup>2</sup> Ontario



\* Finance, insurance and real estate <sup>2</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

#### Average Annual Government Revenues Generated from Home Sales (\$millions)<sup>3</sup> Ontario



Home sales also produce substantial tax revenues for federal, provincial and municipal governments. From 2020 to 2022 these government revenues averaged about \$11.2 billion annually in Ontario.

\* Newly built and substantially renovated homes <sup>3</sup> Government Revenues Related to Home Sales and Purchases Over MLS® Systems Across Canada

