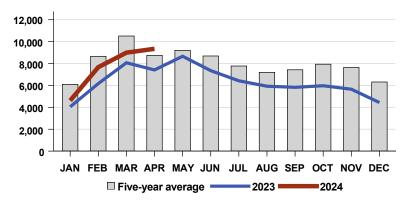
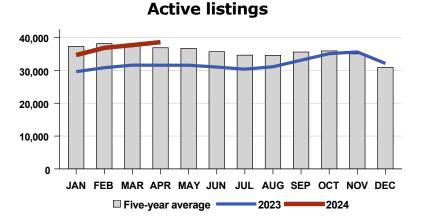
## Housing Market Update for the Federal Riding of: Notre-Dame-de-Grâce--Westmount

**Home sales** 



Home sales are currently trending above levels from the same time last year and 6.8% above the five-year average.

Active listings are sitting above levels from the same time last year and on par with the five-year average.





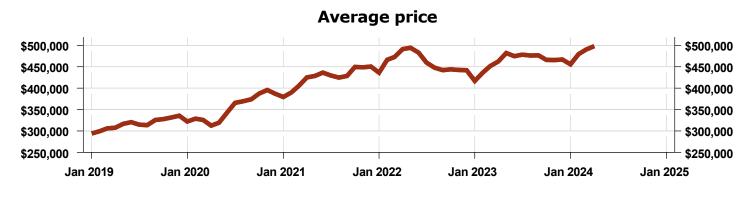
JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

2023

2024

Five-year average —

Months of inventory are about on par with levels from the same time last year and 1 months below the five-year average. The number of months of inventory is the number of months it would take to sell current inventories at the current rate of sales activity.



CREA THE CANADIAN REAL ESTATE ASSOCIATION

8.0

6.0

4.0

2.0

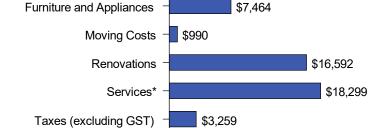
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Source: Quebec MLS® resale market

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### Home sales generate significant economic activity and taxes and fees for the government

# Estimated Spin-Off Spending per Transaction<sup>1</sup> Quebec General Household Purchases - \$3,989

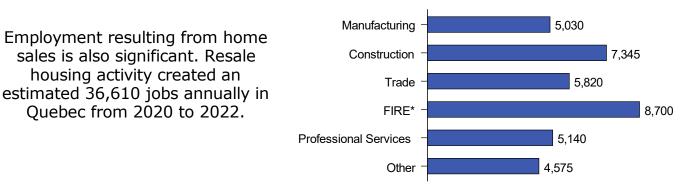


\* Includes financial, legal, real estate appraisal, survey & other professional services

Buying and selling homes generates fees to professionals such as lawyers, appraisers, real estate agents, surveyors, etc. Home buyers typically also buy new appliances or furnishings and renovate their new home to meet their specific household needs. Spin-off spending on these services and goods averaged \$50,593 per transaction from 2020 to 2022 in Quebec.

# <sup>1</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

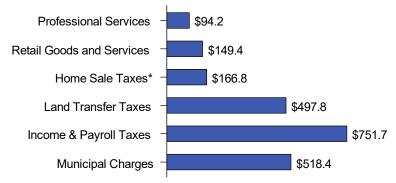
### Average Annual Jobs Created by Home Sales<sup>2</sup> Quebec



\* Finance, insurance and real estate

<sup>2</sup> Economic Benefits Generated by Home Sales and Purchases Over MLS® Systems Across Canada

#### Average Annual Government Revenues Generated from Home Sales (\$millions)<sup>3</sup> Quebec



Home sales also produce substantial tax revenues for federal, provincial and municipal governments. From 2020 to 2022 these government revenues averaged about \$2.2 billion annually in Quebec.

<sup>3</sup> Government Revenues Related to Home Sales and Purchases Over MLS® Systems Across Canada



<sup>\*</sup> Newly built and substantially renovated homes